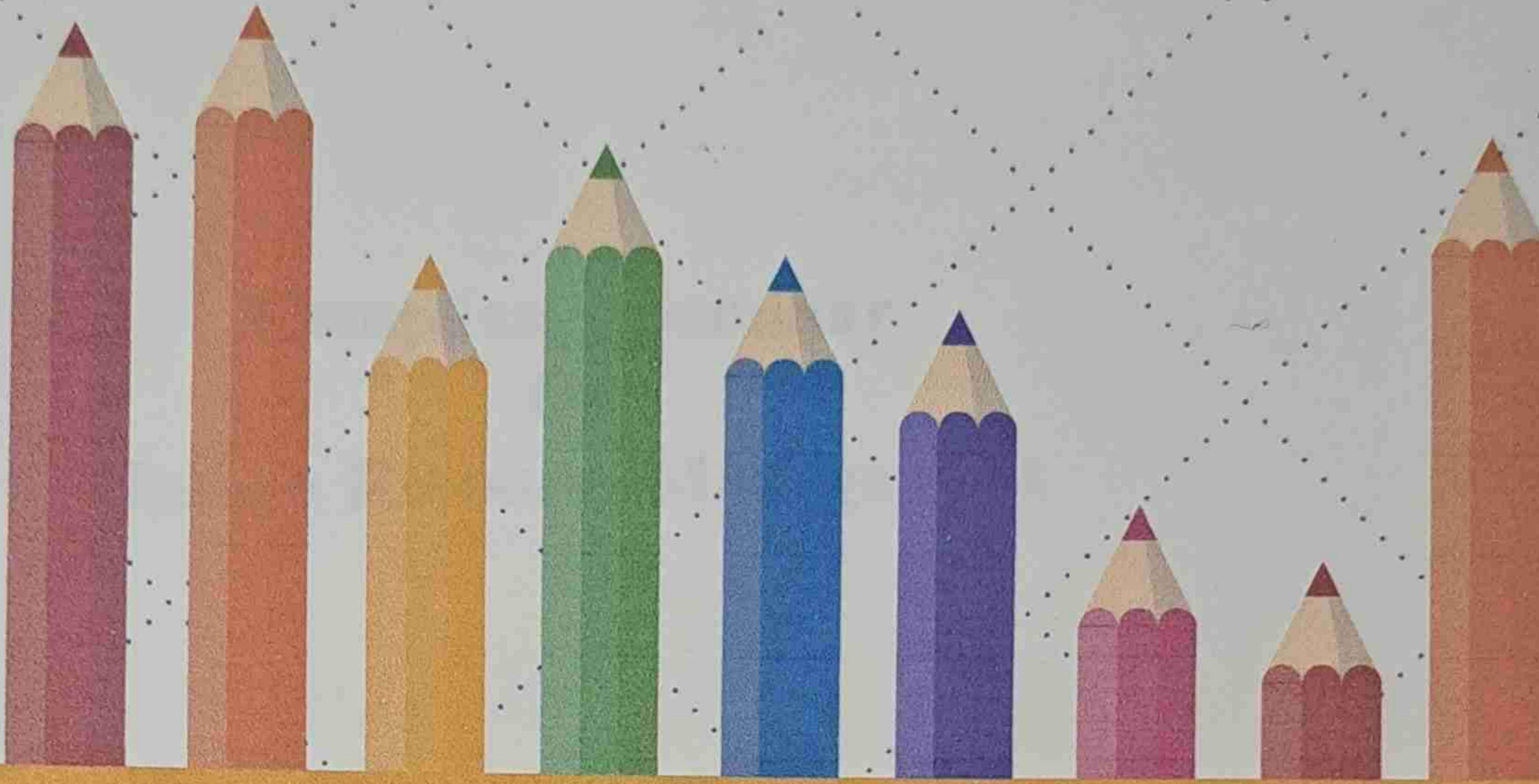


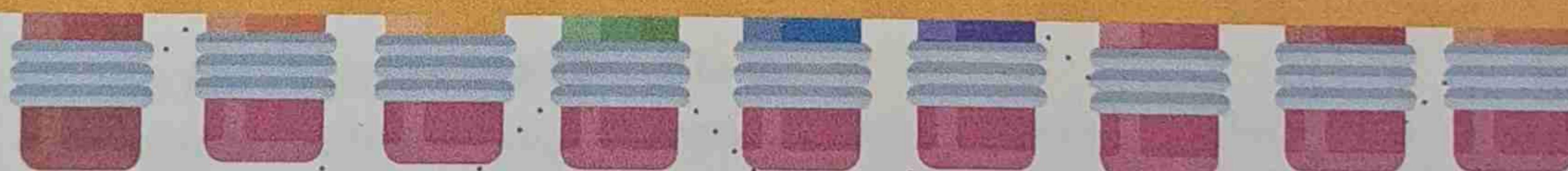


Our future, today.



**Module 4**

# **Human Resource and Introduction to Marketing**



**Professionalization of Cooperatives**

# **Compliance Seminar On Human Resource Management**

## **Objectives :**

The participants shall be able to:

- 1.Understand the importance of Human Resource Management
- 2.Know the different areas on Human Resource Management
- 3.Be aware on the environment that affects the Human Resource Management
- 4.Understand current issues in Human Resource Management
- 5.Share and learn management structure in cooperatives

**Training Contents:**

- 1. Why Human Resources Is Important**
- 2. Human Resource Planning; Recruitment/Decruitment; Selection; Orientation; Training**
- 3. Employee Performance Management; Compensation/Benefits; Career Development**
- 4. Management structure**
- 5. Current Issues in Human Resource Management**

**KEY ASSUMPTION**

**‘EMPLOYEES ARE THE MOST IMPORTANT ASSET OF THE ORGANIZATION’**

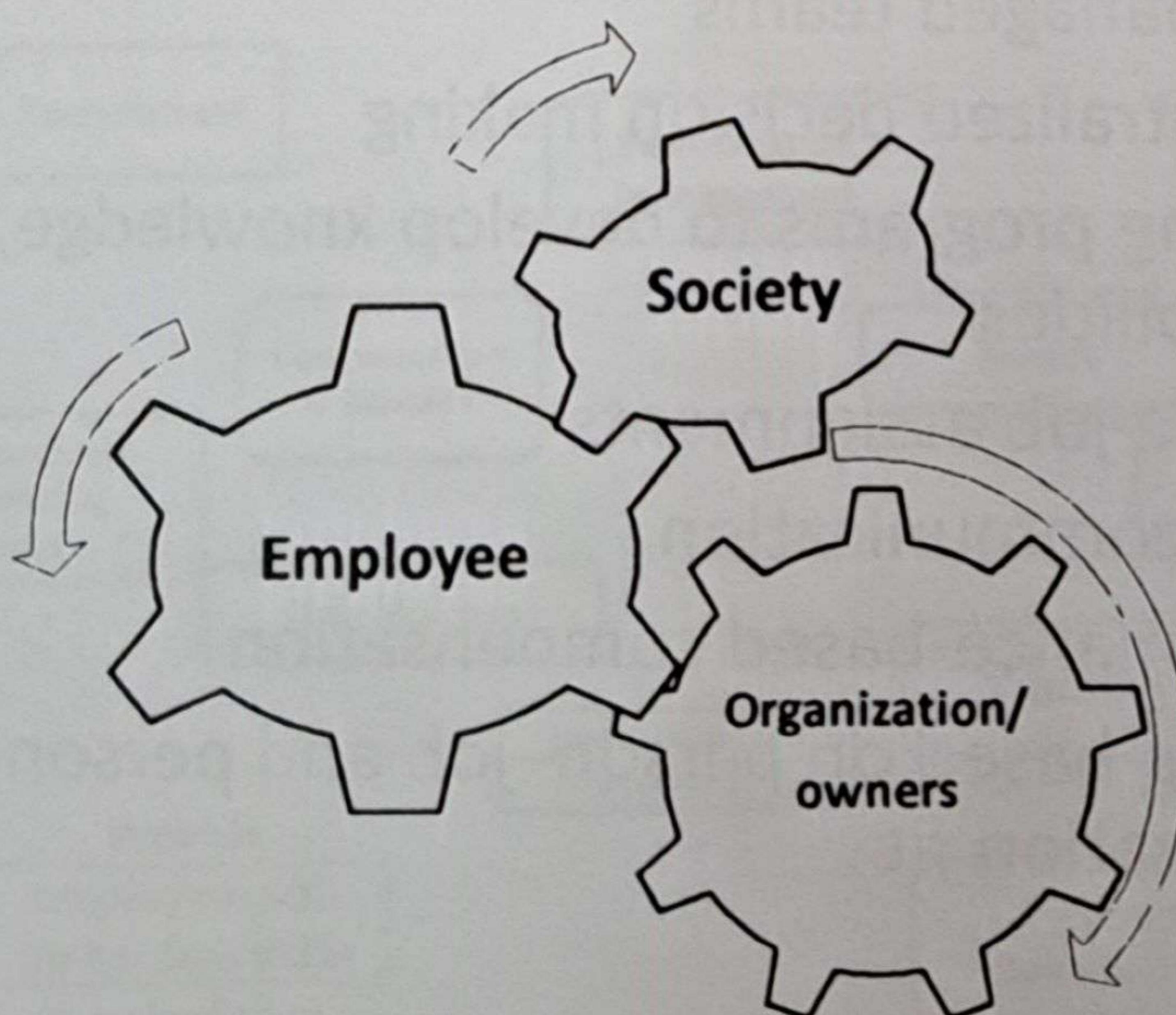
**“SATISFIED AND HAPPY EMPLOYEES  
CREATES  
SATISFIED MEMBERS,  
SATISFIED MEMBERS CREATES QUALITY  
COOPERATIVE”**

## What is Human Resource Management?

### Human resource management

- is the management of an organization's workforce, or human resources
- responsible for the attraction, selection, training, assessment, and rewarding of employees, while also overseeing organizational leadership and culture and ensuring compliance with employment and labor laws

### HRM STAKEHOLDERS



## The Importance of Human Resource Management (HRM)

- As a necessary part of the organizing function of management
  - Selecting, training, and evaluating the work force
- As an important strategic tool
  - HRM helps establish an organization's sustainable competitive advantage.
- Adds value to the firm
  - High performance work practices lead to both high individual and high organizational performance.

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### Examples of High-Performance Work Practices

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- Self-managed teams
- Decentralized decision making
- Training programs to develop knowledge, skills, and abilities
- Flexible job assignments
- Open communication
- Performance-based compensation
- Staffing based on person-job and person-organization fit

## The HRM Process

- Functions of the HRM Process
  - Ensuring that competent employees are identified and selected.
  - Providing employees with up-to-date knowledge and skills to do their jobs.
  - Ensuring that the organization retains competent and high-performing employees who are capable of high performance.

## THE HRM PROCESS..

